



AVATAR Royalties Module

Overview

The Royalties module is designed to deal with the calculation and payment of contributor fees and advances.

This module can be seamlessly integrated with other AVATAR modules such as Sales Order Processing, Purchase Ledger, Nominal Ledger, Project Costing and Stock Control. It is extremely flexible allowing royalties to be calculated as a percentage of net sales, as a percentage of standard sales price (RRP or equivalent), as a flat fee per copy sold or with an escalation of the percentage or amount based on quantity breaks or after achieving a minimum sales quantity.

Key features include:

- Multiple contributors per title
- Multiple titles per contributor
- Ability to pay different royalty amounts for different contributors on the same book
- Ability to cater for different royalty calculations based on territory, customer type and customer
- Flexible statement production and payment frequency

The Royalties module enables royalties to be calculated:

- as a percentage of net sales
- as a percentage of standard sales price (RRP or equivalent)
- as a flat fee per copy sold
- with an escalation of the royalty percentage or amount based on quantity breaks
- after achieving a minimum sales quantity

All payments are handled via the AVATAR purchase ledger and cater for:

- advances to contributors
- contributors fees
- automatic posting of authorised Royalty statements as purchase invoices
- VAT calculations for VAT-registered authors
- payments via agents
- automated remittance advice and cheque production
- multi-currency calculations and payments
- income tax calculations for non-UK residents on UK sales

The AVATAR Royalties module provides a number of standard reports and is designed for integration with AVATAR's Business Intelligence tools for user-specific reporting.